

**Fallbrook Public Utility District  
RFP 2017-100  
Janitorial Services**

<b>Vendor</b>	<b><u>Annual Services</u></b>  Lot Price	<b>Employees Per Service and Est. Hours</b> <i>(2 Days per Week – Regular Services)</i> <i>(3 Days per Week – Restrooms)</i>	<b>Annual Renewal Option Increase</b>
<b>Jani-King of California *</b> San Diego, CA 92121	\$ 2,342.99/Month  <b>* \$ 28,115.88/Year</b>	2-3 Emp @ 8 Hours/Service	2% Per/Year
San Diego Building Maintenance Vista, CA 92085	\$ 2,650.00/Month  <b>\$ 31,800.00/Year</b>	2 Emp @ 4 Hours/Service	5% Per /Year
MSC Janitorial Service San Diego, CA	<p>\$ 2,062.50/Month + 960.00/Month** <b>\$ 3,022.50/Month</b></p> <p><b>\$ 36,270.00/Year</b></p> <p>Dust Ledge/Wash Windows &amp; Screens \$805.00/Quarter x 4 = \$3,220.00/Year Industrial Carpet Shampoo \$850.00/Quarter x 4 = \$3,400.00/Year Floors-Strip/Wax \$1,225.00/Quarter x 4 = \$4,900.00/Year \$11,520.00/Year</p> <p><b>\$11,520/Year ÷ 12 Months =\$960.00/Month**</b></p> <p><i>** Services should have been included in monthly price as per Scope of Work requirements.</i></p>	2 Emp @ 3 Hours/Service	10% Per/Year
The Business Cleaning Company San Diego, CA	\$ 5,200.00/Month  <b>\$ 62,400.00/Year</b>	4 Emp @ 6 Hours/Service	7.5% Per/Year

**\* Indicates Lowest Responsive Bid – Awarded Contract**